

Announcement to Volunteers

Welcome and thank you for coming!

- **How the fair will proceed:**
 - Students will gather in the middle for a short orientation.
 - Students will start by choosing a career and will be given a budget worksheet after which they will be told to visit each of the life choice options located at the tables around the room.
 - All prices and wages are US median amounts, it may vary depending on which state you reside and/or work in.
 - Some tables have yellow 'Globes of Reality' that will determine the increase or decrease of the student's credit score. If there are 'Globes of Reality' on your table, please make sure the students start by shaking lightly a 'Globe of Reality' first and then adjusting their credit score based on the result.
 - One of the interactive parts of our fair is when a student has a baby. This can happen at the Wheel of Reality table or the Health table. When that happens, the volunteer at the table will ring a bell and announce that someone has had a baby. When you hear the bell, give a cheer for the new baby.
 - Once the students have visited all the tables and their budget worksheet is complete, they will need to visit financial advisor table to review their budget and make any changes.

- **Table Instructions/Directions** (Announce the names and a brief description of each of the tables to all volunteers.)
 - Wheel of Reality - Random life events
 - Communications - Buy a cell phone, internet plan and cable TV
 - Automotive - Buy a vehicle
 - Home - Buy a home, select furniture and home décor
 - Additional Cash - Part-time jobs, can visit at any point in the process
 - Entertainment - Choose entertainment options (sports, gaming, movies) and hobbies
 - Health - Purchase health insurance
 - Daily Living - Dining options, clothing and personal care
 - Family Life - Grocery options, childcare needs with pet and donation options
 - Debts & Loans - Personal loan, can visit at any point in the process
 - Savings - Learn about retirement, investments and savings
 - Financial Advisor - Review budget and give financial advice on future decisions
 - Each table has a set of instructions. Please carefully read through the instructions about your area.
 - Students can visit the tables in any order. The Financial Advisor table is always the LAST table.

- **For those who are not financial advisors:**
 - This should be like the real world. Sales people don't encourage frugal living! Sell, sell, and up-sell!

- **Financial Advisors:**
 - It will be your job to bring students back to reality.
 - There is no need to send the students back to the tables to return or exchange what they have bought. Just help them see what they decisions they could have made differently.
 - Refocus them on thrift practices and building savings.

- **Drawing/Tickets:**
 - Students will be given an entry ticket once they have visited the 'Financial Advisor' table(s) and completed a student evaluation. Ask students to fill out the ticket to enter for a chance to win. The drawing will be at the end of the fair.

- **Wrapping up:**
 - At the end, once a student has completed their budget worksheet with a financial advisor, the students will be given a form to evaluate their experience.
 - If they prefer to do the evaluation online, we now have an option for that! All they need to do is go to our website www.financialreality.org and click the link called "student evaluation", or while at the Financial Advisor table they can scan the QR code on the table sign(s).
 - Your feedback is very important to us! We value your input so do not hesitate to send us stories or feedback.
 - We also have an online evaluation for you! Just go to our website www.financialreality.org and click the link called "volunteer evaluation".